

## e-automate User's Group Meeting Detailed Agenda

Dates: October 18<sup>th</sup> Thru 21st, 2021 Location: Sheraton Hotel, Salt Lake City, UT

Day 1 - Monday October 18	Canyons & Bryce B	Ballrooms
Times	Title	Description
8:00 am – 4:30 pm	Registration will be available	in the Lodge Lobby
9:00 am – 9:45 am	Vendor Sessions - TBD	
9:45 am – 10:00 am	Break	
10:00 am – 10:45 am	Vendor Sessions - TBD	
11:30 am – 1:00 pm	Lunch (on your own)	
1:00 pm – 2:00 pm	EUG Welcome & Guest speaker	Start of EUG conference
2:00 pm – 2:45 pm	ECI	
2:45 pm – 3:00 pm	Break with refreshments	
3:00 pm – 5:30 pm	ECI	
5:30 pm – 7:00 pm	Vendor Meet & Greet	Food and Drinks Available in Vendor Area located in the Canyons Lobby, Arches Room, & Deer Valley Room





Day 2 - Tuesday October 19	Learning Tracks	
Simultaneous Learning Tracks for Accounting, Contracts, Inventory, Order Processing, Service and System Administration. Room assignments are indicated in GREEN.		
Times	Committee - Title - Room	
7:00 am – 8:15 am	Breakfast is available in vendor room	
9:25 am – 10:25 am	<ul> <li>Accounting – Meet &amp; Greet/Pandemic Recovery         (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Contracts – Panel for Newbies (WASATCH)</li> <li>Inventory – Contingency \ Disaster Recovery do you have a plan (CANYONS)</li> <li>Order Processing Best Practices for Customer File, Vendor File, and Contact File Maintenance (ALTA/BRIGHTON)</li> <li>Service – I am a beginner, ask our panel (BRYCE)</li> <li>System Admin – I'm New and Need to Know What to Do"         *For both new and seasoned users new to the Admin role*         (SOLITUDE/SUNDANCE)</li> <li>Accounting – Joint session with order processing, Review setup and processes that affect GL and other accounting functions (CANYONS)</li> <li>Contracts – Ask the experts (WASATCH)</li> <li>Inventory – Inventory - Ask the Experts (CANYONS)</li> <li>Order Processing – Joint session with Accounting, Review setup and processes that affect GL and other accounting functions (CANYONS)</li> <li>Service – Service KPI's (BRYCE)</li> <li>System Admin – Contingency \ Disaster Recovery do you have a plan? - Security (SOLITUDE/SUNDANCE)</li> <li>Canon Dealers – Changes in PO Processor and Dealer Gateway</li> </ul>	
10:25 am – 10:45 am	Break with refreshments Sponsored by	
10:45 am — 11:45 am	<ul> <li>Accounting – What's new (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Contracts – Highlights from ask the experts (CANYONS)</li> <li>Inventory – Gwentaa products increasing your productivity and profitability (CANYONS)</li> <li>Order Processing – Best Practices for an Order Process Workflow ()</li> <li>Service –Ask the Experts, Managed IT Roundtable (BRYCE)</li> <li>System Admin – DCA Topics (SOLITUDE/SUNDANCE)</li> </ul>	
11:45 pm – 1:15 pm	Lunch (on your own)	





1:15 pm – 2:15 pm  2:25 pm – 3:25 pm	<ul> <li>Vendor Presentation —TBD (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Contracts — eAgent Contract specific (CANYONS)</li> <li>Inventory — ILC with Restock E agent (CANYONS)</li> <li>Order Processing — Best Practices for an Order Process Workflow continued ()</li> <li>Service — Territory Alignment/Management, Tech Inventory, car restock, audits, etc. (BRYCE)</li> <li>System Admin — E-Automate Upgrade Best Practices (SOLITUDE/SUNDANCE)</li> <li>Accounting — Software: sales or contract revenue?? (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Contracts — CEO Juice — PowerBi Service MIF &amp; Profitability Dashboard (WASATCH)</li> <li>Inventory — Inventory — I am New and Need to Know What to Do (CANYONS)</li> <li>Order Processing — Supplies Intelligence in Use (ALTA/BRIGHTON)</li> <li>Service — Green Parts (BRYCE)</li> <li>System Admin — Data Strategies: Importing, Bulk-Edits, and Acquisition Strategies (SOLITUDE/SUNDANCE)</li> </ul>	
3:25 pm – 3:55 pm	Break with refreshments Sponsored by	
3:55 pm – 5:00 pm	<ul> <li>Accounting – Pivot tables (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Contracts – Supplies Network – HP – Expanding Revenue and Margins by Billing Multi-Color Meters on HP Page Wide MFPs (WASATCH)</li> <li>Inventory – Joint session with System Admin, Sales Order Process and the Drop Ship Model (CANYONS)</li> <li>Order Processing – Custom Properties (ALTA/BRIGHTON)</li> <li>Service – Ask the Experts, Service Manager Round Table (BRYCE)</li> <li>System Admin – Automating Operations: Supplies and Service (CANYONS)</li> </ul>	
5:00 pm – 5:30 pm	Steering Committees can meet (WASATCH)	
6:00 pm – 9:00pm	EUG Reception at The Sheraton Hotel — Don't Forget Your Drink Tickets! (they are located at the bottom of the events flyer you received at registration)  Entertainment sponsored by	
Day 3 - Wednesday October 20	Learning Tracks & Vendor Interaction	





Simultaneous Learning Tracks for Accounting, Contracts, Inventory, Order Processing, Service and System Administration.

Room assignments are indicated in GREEN.

Times Committee - Title - Room	
Times	
7:00 am – 8:15 am	Breakfast is available in vendor room
8:15 am - 9:15 am	<ul> <li>Accounting – Accounting Alerts &amp; Dashboards         (ALTA/BRIGHTON)</li> <li>Contracts – Meter corrections (CANYONS)</li> <li>Inventory – Advanced inventory issues caused by acquisitions (BRYCE)</li> <li>Order Processing – Ask the Experts (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Service – Ask the Experts, Service Manager Round Table (WASATCH)</li> <li>System Admin – Supporting Your Users – Tools, Tips, Setting Expectations (Staffing your IT) (SOLITUDE/SUNDANCE)</li> </ul>
9:25 am – 10:25 am	<ul> <li>Accounting – Joint session with Contracts, Review setup and processes that affect GL and contract profitability (CANYONS)</li> <li>Contracts – Joint session with Accounting, Review setup and processes that affect GL and contract profitability (CANYONS)</li> <li>Inventory – Inventory Management - Dead Stock and Returning toner (BRYCE)</li> <li>Order Processing – How to use e-Views and Custom e-Views (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Service – Service setup and settings (WASATCH)</li> <li>System Admin – Ask the Experts (SOLITUDE/SUNDANCE)</li> <li>Canon Dealers – Service Integrations with e-Automate</li> </ul>
10:25 am – 10:45 am	Break with refreshments
10:45 am - 11:45 am	<ul> <li>Accounting – ask the experts/tips &amp; tricks         (ALTA/BRIGHTON)</li> <li>Contracts – Rate Schedules (CANYONS)</li> <li>Inventory – Inventory Best Practices Roundtable (BRYCE)</li> <li>Order Processing – I'm new and need to know what to do (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Service – Profitability - Model, Contract and Equipment (WASATCH)</li> <li>System Admin – Ask the Experts II (SOLITUDE/SUNDANCE)</li> </ul>
11:45 pm – 1:15 pm	Lunch (on your own)





1:15 pm – 2:15 pm  2:25 pm – 3:25 pm	<ul> <li>Accounting – Joint Session with Inventory, Review setup and processes that affect GL and other accounting functions (BRYCE)</li> <li>Contracts – Joint session with order processing, Hybrid billing (CANYONS)</li> <li>Inventory – Joint Session with Accounting, Review setup and processes that affect GL and other accounting functions (BRYCE)</li> <li>Order Processing – Joint session with contracts, Hybrid billing (CANYONS)</li> <li>Service – Managing the Dispatch Board (WASATCH)</li> <li>System Admin – Reporting Strategies: SSRS/Tableau (SOLITUDE/SUNDANCE)</li> <li>Accounting – Acquisitions (ALTA/BRIGHTON)</li> <li>Contracts – Beginning Contract e-Views Part 1 (CANYONS)</li> <li>Inventory – Growing pains, Branching Record Set-up &amp; Inventory Maintenance (BRYCE)</li> <li>Order Processing – E-Info (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Service – Aftermarket Cost (WASATCH)</li> <li>System Admin – SQL RoundTable (SOLITUDE/SUNDANCE)</li> </ul>
3:55 pm – 5:00 pm 5:00 pm – 5:30 pm	<ul> <li>Accounting – Equipment History Configuration         (ALTA/BRIGHTON)</li> <li>Contracts – Contract e-Views Part 2 (CANYONS)</li> <li>Inventory – Inventory Utilities -Bulk Updates ILC Use         (BRYCE)</li> <li>Order Processing – Interterritorial best practices         (SNOWBIRD/POWDER MOUNTAIN)</li> <li>Service – Ask the Experts, Service Manager Round Table         (WASATCH)</li> <li>System Admin – Professional Development: Leveling Up         Your IT Skills (SOLITUDE/SUNDANCE)</li> <li>Steering Committees can meet (WASATCH)</li> </ul>
EUG Meeting Co	ncludes – CEO Juice User's Group meeting begins tomorrow!





Day 4 - Thursday October 21	CEOJuice User's Group
Times	Title
7:00 am – 8:15 am	Breakfast is available in vendor room
8:00 am - 10:00 am	Steering Committee members only (BRYCE) meet w/ ECI to review wish list/stories
10:00 am – 12:00 pm	CEOJuice User's Group Session 1 (CANYONS)
12:00 pm – 1:30 pm	Lunch (on your own)
1:30 pm - 3:00 pm	CEOJuice User's Group Session 2 (CANYONS)
3:00 pm – 3:15 pm	Break with refreshments
3:15 pm - 5:00 pm	CEOJuice User's Group Session 3 (CANYONS)